

Profile of Tomaso Andreatta



Chief Representative in Indochina for Intesa Sanpaolo, he is responsible for business in Vietnam, Cambodia, Laos and Myanmar from the HCMC office he opened in 2008. His three main business areas are trade financing with the banks, project financing of infrastructure in power and ports with the best local companies, advising and personally supporting investment and trade for Italian and European companies coming to Indochina and ASEAN. Intesa Sanpaolo, originally founded in 1553, is the leading Italian bank, with more than USD 1 trn in assets, 100.000 employees, 8500 branches and 20 million customers. Intesa Sanpaolo is present in 40 countries.

Tomaso Andreatta, who started his career in 1986 at National Westminster Bank in London structuring and valuating derivatives, since 1992 has been doing M&A, mostly as a principal, in banking and finance at Intesa Sanpaolo and before at Hambros Bank and Santander, in Europe, the Americas and Asia, especially in the BRICs (so far except India) and in developing countries.

Founding Chairman of Icham, the Italian Chamber of Commerce in Vietnam, Mr. Andreatta is currently Deputy Chairman of Eurocham, the European Chamber of Commerce, to which Icham is now affiliated. He is also a member of the CSR - corporate social responsibility committee.

Dott. Andreatta holds a Laurea cum Laude in Economics from University of Bologna and an MBA in Finance and Strategy from AGSM at UCLA, California. In addition to English and Italian, he speaks French, Spanish, Portuguese, Japanese and can communicate in German, Russian and Vietnamese.

His hobbies are baroque music, tai chi chuan and tango.